

Message Text

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ACTION AF-08

INFO OCT-01 ISO-00 FEA-01 ERDA-05 AID-05 CEA-01
CIAE-00 COME-00 DODE-00 EB-08 FPC-01 H-01 INR-07
INT-05 L-03 NSAE-00 NSC-05 OMB-01 PM-04 USIA-06
OES-06 SP-02 SS-15 STR-04 TRSE-00 ACDA-07 PA-01
PRS-01 IGA-02 FRB-03 XMB-02 OPIC-03 LAB-04 SIL-01
/113 W

-----290217Z 011636 /63

R 281616Z MAR 77

FM AMEMBASSY MONROVIA

TO SECSTATE WASHDC 4128

C O N F I D E N T I A L MONROVIA 2098

E.O. 11652 N/A

TAGS: EINV, ENRG, LI

SUBJECT: SITUATION AT LIBERIA REFINING COMPANY (LRC)

REF: MONROVIA 753

1. IN CONVERSATION WITH LRC GENERAL MANAGER JOHN EPPARD, E/C
COUNSELOR

LEARNED THAT SITUATION AT LRC IS CONTINUING TO DETERIORATE. AFTER
SUBMITTING DOCUMENTS REQUESTED BY GOL IN REFTEL IN FEBRUARY, LRC HAD
HEARD NOTHING UNTIL DEPURY MINISTER OF FINANCE PADMORE INFORMED
EPPARD LAST WEEK THAT GOL WAS PREPARED TO NEGOTIATE STARTING
WEEK OF MARCH 28. LRC VP GLAZIER INFORMED EPPARD THAT HE WOULD
NOT BE ABLE TO COME TO MONROVIA FOR AT LEAST TWO WEEKS BECAUSE
OF PREVIOUS COMMITMENTS.

2. EPPARD SAID THAT THERE ARE STILL TWO L/C'S OUTSTANDING FOR TOTAL
SUM OF \$4.7 MILLION ISSUED UNDER SUN'S "COMFORT LETTER." THEY ARE
SCHEDULED TO BE PAID IN EARLY APRIL. EPPARD THOUGHT THAT SUN COULD
THEREAFTER NEGOTIATE SALE OF ITS EQUITY IN LRC. EPPARD SAID THAT
ALTHOUGH SUN HOLDS \$10 MILLION IN LRC NOTES, SUN WOULD BE HAPPY
TO GET \$7.5 MILLION FROM GOL. FAILING THAT, SUN WOULD FEEL FREE TO
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PRESS FOR U.S. TAX COURT RULING THAT GOL ACTIONS WITH REFERENCE
TO LRC HAVE BEEN TANTAMOUNT TO ECONOMIC EXPROPRIATION.

3. GOL HAS STILL NOT TAKEN ANY ACTION TO RAISE PRICES OF
REFINED PETROLEUM PRODUCTS. ACCORDING TO EPPARD LRC IS
LOSING ON AVERAGE OF FOUR CENTS ON EACH GALLON OF PRODUCT
SOLD. HE ESTIMATED BY END OF APRIL LRC WOULD HAVE ZERO CASH

FLOW. MEANWHILE SUPPLY OF PETROLEUM PRODUCTS HAS BECOME ERRATIC. PROMISED DELIVERIES OF PRODUCTS HAVE BEEN DELAYED. EPPARD ATTRIBUTES THIS TO RELIANCE OF COMMERCE MINISTRY ON OFFERS FROM SMALL TRADERS WHO OFFER LOWER PRICES BUT CANNOT MEET PROMISED DELIVERY DATES FOR CONTRACTED PRODUCTS.

4. EPPARD SAID THAT HE HAD HEARD THAT GOL HAD SIGNED MANAGEMENT CONTRACT FOR REFINERY WITH BRITISH PETROLEUM ON FEE PLUS EXPENSE BASIS. LOCAL BP MANAGER STATES THAT HE IS URGING GOL CONCLUDE NEGOTIATIONS WITH SUN AS SOON AS POSSIBLE BECAUSE OF DETERIORATING REFINERY SITUATION. EPPARD THINKS IT MIGHT BE MAY 1 BEFORE BP CAN TAKE OVER. HE HAS HAD NO INDICATION THAT GOL WILL SELL PART OF SUN'S HOLDINGS TO POL MARKETERS IN LIBERIA.
CARTER

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Message Attributes

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Control Number: n/a
Copy: SINGLE
Sent Date: 28-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
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Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
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TAGS: EINV, ENRG, BDIS, LI, LIBERIA REFINING CO, SUN OIL CORP
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